

Name: Dr. Erez Yaakobi

CURRICULUM VITAE

Personal Details

Name: Erez YAakobi

Senior lecturer, Ono Academic College, Dept. of Business Administration

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Higher Education

| Period of Study | Name of Institution and Department | Degree | Year of Approval of Degree |
|------------------------|---|---|-----------------------------------|
| 2003-2005 | Tel-Aviv University, Psychology and Social work departments (certificate program). | Group facilitator | 2005 |
| 2003-2005 | Hebrew University, Jerusalem, Israel (certificate program). | Organizational Development and Consultancy – a Psychoanalytic Systemic Approach | 2005 |
| 1998-2003 | Organizational Psychology, Department of Psychology, Bar-Ilan University, Israel. Supervisor: Prof. Mario Mikulincer (integrated with M.A.-Ph.D. program). | Ph.D. – Social-Organizational psychology | 2003 |
| 1998-2000 | Organizational Psychology, Department of Psychology, Bar-Ilan University, Israel. With excellence. Supervisor: Prof. Mario Mikulincer. | M.A. – Social-Organizational psychology | 2000 |
| 1995-1998 | Ben-Gurion University, Department of Behavioral Science, Israel. | B.A. – Behavioral Science | 1998 |
| 1991-1995 | Awarded by the Israel Ministry of Education and Culture (Certified teaching license) in the army service | Permanent teaching license | 1995 |

Offices in Academic Administration

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| 2017 – 2019 | Head of M.B.A. in organizational management Program |
| 2017 | A member in the academic promotion committee |
| 2017 – 2019 | Director of International Management Development Program |
| 2015 – 2016 | Director of the M.B.A. Program |
| 2011 – 2015 | Deputy Head of the M.B.A. Program |
| 2009 – 2011 | Head of research group - Ono Research Report for Improving Israeli Society |
| 2006-2008 | Academic Director, Business Administration Faculty – Ultra-Orthodox (Haredi) Campus |

Publications in peer review journals

- Zelekha, Y. & **Yaakobi, E. (equal contribution)** (in press). Intergenerational Attachment Orientations: Gender Differences and Environmental Contribution. *Plos ONE*.
- Yaakobi, E.** & Weisberg, J. (2020). Organizational Citizenship Behavior Predicts Quality, Creativity, and Efficiency Performance: The Roles of Occupational and Collective Efficacies. *Frontiers in Psychology*, *11*, 758. [10.3389/fpsyg.2020.00758](https://doi.org/10.3389/fpsyg.2020.00758)
- Yaakobi, E.** & Putter-Katz, H. (in press). What best predicts the use of hearing protection devices? *American Journal of Psychology*.
- Yaakobi, E.** (2019). Fear of Death Mediates Ostracism Distress and the Moderating Role of Attachment Internal Working Models. *European Journal of Social Psychology*, *49*(3), 645-657. [10.1002/ejsp.2532](https://doi.org/10.1002/ejsp.2532)
- Yaakobi, E.,** & Weisberg, J. (2018). Individual, group and organizational efficacies in predicting performance. *Personnel Review*, *47*(2), 535-554. <http://dx.doi.org/10.1108/PR-08-2016-0212>
- Zelekha, Y., **Yaakobi, E.,** & Avnimelech, G. (2018). Attachment Orientations and Entrepreneurship. *Journal of Evolutionary Economics*. [10.1007/s00191-018-0570-8](https://doi.org/10.1007/s00191-018-0570-8)
- Yaakobi, E.** (2018). Different types of efficacy – what best predicts behavior? *Journal of Psychology and Clinical Psychiatry*, *9*(4), 381-384. [10.15406/jpcpy.2018.09.00555](https://doi.org/10.15406/jpcpy.2018.09.00555)
- Kanat-Maymon, Y., **Yaakobi, E.,** & Roth, G. (2018). Motivating deference: Employees' perception of authority legitimacy as a mediator of supervisor' motivating styles and employee work-related outcomes. *European Management Journal*, 1-15. <https://doi.org/10.1016/j.emj.2018.02.004>
- Yaakobi, E.** (2018). Death Anxiety Mediates Ostracism Mood Reduction: The Moderating Role of Marital Status. *Motivation and Emotion*. [10.1007/s11031-018-9672-8](https://doi.org/10.1007/s11031-018-9672-8)

- Yaakobi, E.** (2018). Encounters with offspring help terminally ill adult patients cope with death anxiety. *Death studies*, 42(2), 89-95.
<https://doi.org/10.1080/07481187.2017.1334005>
- Yaakobi, E.** (2017) (Editorial). Thinking Styles and Performance. *Journal of Clinical Psychiatry and Cognitive Psychology*, 1(1), 7-8.
- Yaakobi, E.** (2017) (Editorial). Ostracism: Recent Neurological, Cognitive and Personality Research. *Journal of Cognitive Neuropsychology*, 1(1), 1-2.
<http://www.imedpub.com/journal-cognitive-neuropsychology>
- Yaakobi, E., & Williams, D. K.** (2016). Recalling an Attachment Event Moderates Distress after Ostracism. *European Journal of Personality*, 30(3), 258-273.
<http://dx.doi.org.proxy1.athensams.net/10.1002/per.2050>
- Yaakobi, E., & Williams, D. K.** (2016). Ostracism and Attachment Orientation: Avoidants are Less Affected in both Individualistic and Collectivistic Cultures. *British Journal of Social Psychology*, 55(1), 162-181.
<http://dx.doi.org.proxy1.athensams.net/10.1111/bjso.12122>
- Yaakobi, E.** (2015). Desire to Work as a Terror Management Mechanism. *Experimental Psychology*, 62(2), 110-122. <http://dx.doi.org.proxy1.athensams.net/10.1027/1618-3169/a000278>
- Halevi-Katz, D., **Yaakobi, E.**, & Putter-Katz, H. (2015). Exposure to music and noise induced hearing loss (NIHL) among professional pop/rock/jazz musicians. *Noise and Health*, 17, 158-164. [10.4103/1463-1741.155848](https://doi.org/10.4103/1463-1741.155848)
- Yaakobi, E., Mikulincer, M., & Shaver, R. P.** (2014). Parenthood as a Terror Management Mechanism: The Moderating Role of Attachment Orientations. *Personality and Social Psychology Bulletin*, 40(6), 762-774.
<http://dx.doi.org.proxy1.athensams.net/10.1177/0146167214525473>
- Yaakobi, E., & Goldenberg, J.** (2014). Social Relationships and Information Dissemination in Virtual Social Network Systems: An Attachment Theory Perspective. *Computers in Human Behavior*, 38, 127–135.
<http://dx.doi.org.proxy1.athensams.net/10.1016/j.chb.2014.05.025>
- Eilam-Shamir, G., & **Yaakobi, E.** (2014). Effects of early employment experiences on anticipated psychological contracts. *Personnel Review*, 43, 553-572.
<http://dx.doi.org.proxy1.athensams.net/10.1108/PR-12-2012-0213>
- Yaakobi, E., & Weisberg, J.** (2014). Managers' evaluations of employees' self and occupational efficacies in predicting employees' performance. *Values in Shock The role of contrasting management, economic, and religious paradigms in the workplace*, 150-156. <https://www.researchgate.net/publication/314360168>

Yaakobi, E. (2012). Interaction with Children as a Means of Coping with the Fear of Death among Elderly People. *Gerontology*. (Hebrew)

Mikulincer, M., Gillath, O., Sapir-Lavid, Y., **Yaakobi, E.**, Arias, K., Tal-Aloni, L., & Bor, G. (2003). Attachment theory and concern for others' welfare: Evidence that activation of the sense of secure base promotes endorsement of self-transcendence values. *Basic and Applied Social Psychology*, 25(4), 299-312.

http://dx.doi.org.proxy1.athensams.net/10.1207/S15324834BASP2504_4

Participation in Scholarly Conferences

| Date | Name of Conference | Place of Conference | Subject of Lecture/Discussion | Role |
|-------------|--|--|---|-------------|
| 2020 | 80th Annual Meeting of the Academy of Management | Vancouver, BC, Canada. (Forthcomming) | The impact of employees' religious beliefs on the relative importance of efficacies on performance. | Presenter |
| 2020 | 17th Biennial Conference of the International Society for the Study of Work and Organizational Values (ISSWOV) | Romania (Forthcomming) | The Belief in one's control as predicting performance: The moderating role of religious beliefs | Presenter |
| 2019 | 10th Euroscicon Conference on Psychiatry, Psychology & Brain Studies. | Paris, France. | Internal and external efficacies in predicting behavior. | Presenter |
| 2018 | 16th Biennial Conference of the International Society for the Study of Work and Organizational Values (ISSWOV) | Trieste, Italy. | Individual, group and organizational efficacies in predicting performance. | Presenter |
| 2017 | The 20th European Congress of Psychiatrists and Psychologists. | Rome, Italy. | Chair, throughout the two days conference | Chair |
| 2017 | The 20th European Congress of Psychiatrists and Psychologists. | Rome, Italy. | Recalling an Attachment Event Moderates Distress after Ostracism. | Presenter |
| 2016 | The 4th International Conference on Business and Social Sciences. | Kyoto, Japan. | Individual, Group and Organizational Efficacies in Predicting Multi-Facets of | Co-author |

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| | | | Performance: Quality, Innovation and Efficiency. | |
| 2015 | The 4th International Conference and Exhibition on Occupational Health and Safety. | Toronto, Canada. | Exposure to music and noise induced hearing loss (NIHL): among professional pop/rock/jazz musicians. | Co-author |
| 2014 | The 14th Biennial Conference of the International Society for the Study of Work and Organizational Values (ISSWOV). | Riga, Latvia. | Managers' Evaluations of Employees' Self and Occupational Efficacies in Predicting Employees' Performance. | Presenter |
| 2013 | Eastern Academy of Management | Baltimore, MD, USA. | Cultural Influences, Individual Exploration- Exploitation and Organizational Innovation: A Conceptual Approach. | Presenter |
| 2013 | Eastern Academy of Management | Baltimore, MD, USA. | From Creativity to Innovation: Mediation and Moderation Effects and Organization Outcomes: A Conceptual Model. | Presenter |
| 2012 | International Association for Relationship Research (IARR) | Chicago, USA | The Desire for Parenthood as a Terror Management Mechanism: The Moderating Role of Attachment Styles. | Presenter |
| 2012 | 13th Biennial Conference of the International Society for the Study of Work and Organizational Values (ISSWOV) | Goa, India. | The Influence of Organizational Death on Work Priorities and the Moderating Role of Attachment Internal Working Models. | Co-author |
| 2012 | The 48 th Conference of the Israeli Community of Communication Clinicians | Israel | Exposure to Augmented Music on the Hearing | Co-author |

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| | | | System among Musicians | |
| 2011 | The 1 st Israel Organizational Behavior Conference (IOBC) | Israel | Characteristics of Social Relationships and Information Dissemination in Virtual Social Network Systems: An Attachment Theory Perspective. | Poster presentation |
| 2010 | The 12th Biennial Conference of the International Society for the Study of Work and Organizational Values (ISSWOV) | Portugal. | Traces of the Past and Expectations about the Future: Past Employment Experiences, Current Job Insecurity and Expectations from a Future Employer. | Key speaker |

Books

Arad, E., Gaon, M., & **Yaakobi, E.** (2018). *Killer instinct*. Rishon Le-Zion: Hemed-Yediote Books.

Yaakobi, E., Adi-Ben Said, L. & Elbashan, Y. (2015). *Man was not Born to be Alone*. Ono Academic College: Kiryat-Ono. (Hebrew)

Yaakobi, E. (2014). *From Birth to Death*. Kiryat-Ono: Ono Academic College. (Hebrew)

Editorship of collective volumes

Yaakobi, E., & Eilam-Shamir, G. (2009). *Managing in Times of Uncertainty*. Kiryat-Ono: Ono Academic College. (Hebrew)

Reviewed in: *Status: The Journal of Strategic and Managerial Thinking*.

Chapters in collective volumes

Yaakobi, E. and Kallir, I. (2020). Boys Don't Cry? The Emotional Effects of Poor Financial Savings Decisions Among Males and Females, in Venezia, I. (Ed.) *Behavioral Finance: A Novel Approach*, Forthcoming 2020, World Scientific Publishers, London.

Yaakobi, E. (2017). Parent's psychological resources as a source for coping with a mental disorder child in light of attachment theory, in N. Hadas-Lidor, (Ed.) *From Invisibility to Participation* (pp. 189-210), Ono Academic College, Kiryat-Ono.

Yaakobi, E. (2009). Decision making in times of crisis. In E. Yaakobi & G. Eilam-Shamir (Eds.), *Managing in Times of Uncertainty* (pp. 13-35). Kiryat-Ono: Ono Academic College.

Yaakobi, E. (2009). Organizational coping with downsizing – managing downsizing processes. In E. Yaakobi & G. Eilam-Shamir (Eds.), *Managing in Times of Uncertainty* (pp. 172-222). Kiryat-Ono: Ono Academic College.

Yaakobi, E. (2009). Strategic managerial coping with job uncertainty. In E. Yaakobi & G. Eilam-Shamir (Eds.), *Managing in Times of Uncertainty* (pp. 223-260). Kiryat-Ono: Ono Academic College.

Lectures and Presentations at Meetings and Seminars

(a) Invitation – Guest lecturer – ERASMUS + 2019 – Invitation to present scientific papers in the Faculty of business Administration in different courses – TU Dortmund University, Dortmund, Germany. Invited by Prof. Hartmut Holzmüller, Faculty of Business Administration, TU, Dortmund University, Germany (Technische Universität Dortmund).

- Attachment orientation and Entrepreneurship – What motivates entrepreneurs?
Academic talk at the Entrepreneur/ Start-up Group program, TU- Dortmund University.
- Leadership: How to lead for achieving best performance?
Academic talk at the International program, Faculty of Business administration, TU- Dortmund University (Seminar of Dr. Christopher Beuter).