

# Samuel Frankel

## CURRICULUM VITAE AND LIST OF PUBLICATIONS

### • Education

- 1973-1975      Ph.D. School Of Business Administration, Georgia State University.  
Dissertation: "About the Lack of Symmetry of the Demand Elasticity for Energy in the USA."  
Ph.D. Supervisors: Crawford, Andrew Hammer and Lawrence Klein.
- 1972-1973      M.B.A. School Of Business Administration, Georgia State University.
- 1968-1972      B.A. School Of Business Administration, Georgia State University.

### • Employment History

- 2010-2013      Lecturer in BA and MBA Programs (tenure track)  
School of Business Administration  
Ono Academic College
- 2008-2013      Lecturer  
School of Business Administration  
Rafael Recanti International School  
Interdisciplinary College, Herzliya

### • Professional Activities

#### (a) Professional functions outside universities/institutions

- 1996-2000      World Bank / EBRD  
-Member of the team for financing energy and infrastructure projects in emerging and high-risk countries. Goal was to reduce the exposure of the EBRD and World Bank.

(b) Significant professional consulting

- 2006-2008      Consultant for Agro-Technology Multi- Projects, El G'ebaly Citrus Exports, - As chief and sole consultant, obtained 7-year loans from the World Bank for \$68 million.
- 2008             Consultant and Fund Raising, Jamal Daas Ltd., Adana, Turkey  
- Advised on agro-tech based on Israeli knowhow for green houses & refrigeration storage for exports from Adana, Turkey to the EU.
- 2000-2002      -EBRD Director of Energy & Power Department. Joint venture with the Republic of Georgia's Port Authorities.  
- Expanding & privatizing of the Port of Poti.  
- Consulted on resources & funds' raising.  
- Joint venture with Maersk Sealand, J.P. Mueller Corp. \$200 million project.
- 1998-1999      Conducted feasibility study of the BOOT Project for Israel's Mass Transit Authority, a joint venture with Citibank and NET'A.
- 1995-1998      Senior Analyst, EBRD, World Bank  
- Privatization of the Armenia Electricity Corporation, a \$268 million project.  
- Writing the sales memoranda & finding potential investors. Joint venture with Raiffeissen Investment Bank of Austria.
- 1994-1996      Project Financing Manager, Merhav Group  
- Kazakhstan leasing & MIDOR Refineries of Alexandria. Project manager. Projects sponsored by Merhav, OPIC & WB.

(c) Editor or member of editorial board of scientific or professional journal

- 1997-2001      Quarterly published by the World Bank  
Member of the professional guidelines group for working papers on methods of reducing exposure of lenders in infrastructure projects in emerging & high-risk countries.

(d) Membership in professional/scientific societies (past and present)

Israel Economic Society, Member

• **Educational Activities**

(a) Courses taught

Graduate Courses

Financial Assets Valuation (Ono Academic College)

Selected Topics in Corporate Managerial Finance & Economics & Accounting-  
Global Economics.

(Interdisciplinary College Herzliya-RRIS School)

Undergraduate Courses

Capital Market & Corporate Governance in Israel (Ono Academic College)

Selected Topics in Corporate Managerial Finance & Economics & Accounting

(Interdisciplinary College Herzliya- RRIS- Reffael Recanati International  
School-English)

• **Awards, Citations, Honors, Fellowships**

(a) Honors, Citation Awards

1998            EBRD Challenging Project. Awarded for the successful privatization of the  
Yerevan Armenia Electricity Corporation. Honor & Bonus.

1975            Georgia State University. Graduation with Honors.

1975            Eva Westone International Students Award.

• **Publications**

(a) Unrefereed articles and refereed letters in scientific journals

1997-2001: World Bank & EBRD: Examining modes of reducing exposure for  
financing projects.

• **Lectures and Presentations at Meetings and Invited Seminars**

(a) Seminar presentations at universities and institutions

2010-2013: EU Debts: Possible Insolvency & The Sub- Prime Crisis- Evolution & Impact. Lecture delivered in MBA programs in the Interdisciplinary College, Herzliya, The College Of Management in Rishon Letzion and Tel Aviv University.

• **Present Academic Activities**

(a) Research in progress

European Union Debt Insolvency. To be completed in 2014 and submitted to the *European Journal of Economic & Business Development*, *The London School of Economics (LSE) Journal* or *The EBRD Journal*.

Possible European Union Debt Insolvency. With guidance from Professor Alex Cukierman. To be completed in 2014.

• **Volunteering and contribution to the community**

Parents Committee for Shevet Tzahala of the Israel Scouts.